



THE AUCTUS GROUP · CASE STUDY

Collections up **173%** in four months.

A multi-location dermatology practice in New York. Charge volume grew 19% — collections grew 173%. The difference is the billing.

2026 RESULT

DERMATOLOGY

TAKEOVER TURNAROUND

THE NUMBERS

MONTHLY COLLECTIONS

\$64K → \$175K

+173% in four months, up every month

INSURANCE COLLECTIONS

3.4×

\$48K → \$161K per month

AGED A/R (120+)

55% → 17%

Of the total book — crushed while collections climbed

THE STORY

01 The Problem

A busy, growing dermatology practice — and the collections curve wasn't keeping up with the work. High-volume derm is where underpayments hide best: thousands of small claims, each one a little short.

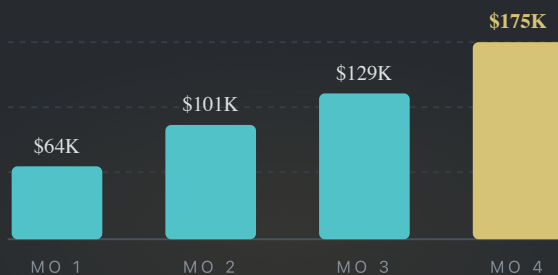
02 What Changed

- ▲ **Denials worked, not written off** — every unpaid claim followed to resolution.
- ▲ **Insurance collections tripled** while charge volume barely moved (+19%).
- ▲ **The aged book crushed** — 120+ claims from over half the book down to 17%.

THE RESULTS

03 · MONTHLY COLLECTIONS

+173%



04 · THE A/R CLEANUP

120+ bucket

55% → 17%

Aged A/R as a share of the book

Total A/R worked down from its \$1.26M peak while collections climbed every month

Want numbers like these?

Real client data, anonymized to specialty and state — finding this money is what we do every day.



BOOK A CALL

THE AUCTUS GROUP

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Results from actual Auctus client billing data over a recent four-month window (2026). Individual results vary by practice, payer mix, and case mix.