



THE AUCTUS GROUP · CASE STUDY

They offered \$20K a month. Arbitration collects \$118K.

A solo plastic & reconstructive surgeon in Connecticut, fully out-of-network. Payers' first checks would run her practice at ~\$20K a month — pushing every underpaid claim into IDR runs it at \$118K and climbing.

2026 RESULT

IDR/OON

OON → IDR TRANSITION

THE NUMBERS

COLLECTED IN 4 MONTHS

\$447K

On just 53 claims — \$8,432 average per claim

ARBITRATION SHARE

82%

Share of collections now coming through IDR — not payer goodwill

FIRST YEAR

\$1.4M

Collected in her first 12 months — invoice-verified

THE STORY

01 The Problem

Fully out-of-network, every claim starts the same way: the payer cuts a first check for a fraction of the bill and calls it settled. Accept those checks and the practice runs at about \$20K a month. The standard playbook posts the payment and moves on — leaving the real value of every reconstructive case on the table.

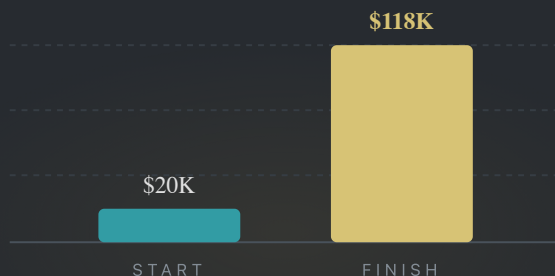
02 What Changed

- ▲ **Every underpaid claim pushed to IDR** — the first check became the opening bid, not the outcome.
- ▲ **The arbitration channel became the practice** — \$118K a month and climbing, up 58% in four months.
- ▲ **\$2.7M more in flight** — claims filed and working through arbitration right now.

THE RESULTS

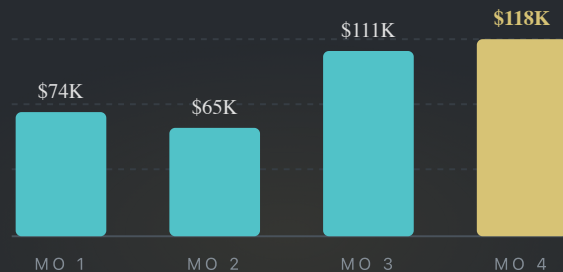
03 · MONTHLY REVENUE — PAYERS' FIRST CHECKS VS WITH IDR

6x



04 · MONTHLY ARBITRATION RECOVERIES

+58%



Want numbers like these?

Real client data, anonymized to specialty and state — finding this money is what we do every day.

 **BOOK A CALL**

THE AUCTUS GROUP

✉ sales@auctusgrp.com

☎ (708) 966-3025

🌐 auctusgroupconsulting.com

Results from actual Auctus client billing data over a recent four-month window (2026). Individual results vary by practice, payer mix, and case mix.