



THE AUCTUS GROUP · CASE STUDY

Making more with less — through excellent coding.

A plastic surgery practice in Colorado. Case volume fell by half — collections rose anyway. That's what coding every claim to its full value does.

2026 RESULT

PLASTICS

SMALLER PRACTICE, BIGGER REVENUE

THE NUMBERS

MONTHLY COLLECTIONS

\$40.6K → \$58.3K

+43%, up every single month

YIELD PER CLAIM

\$427 → \$719

+68% — the coding difference

CHARGE VOLUME

–50%

\$218K → \$110K/mo — the practice slowed

THE STORY

01 The Problem

On paper, the practice was slowing down — case volume fell by nearly half across the window. Under most billing operations, revenue follows volume straight down. Claims were going out coded to whatever cleared fastest, paying a few hundred dollars each, while a receivable book of nearly half a million dollars sat waiting for attention.

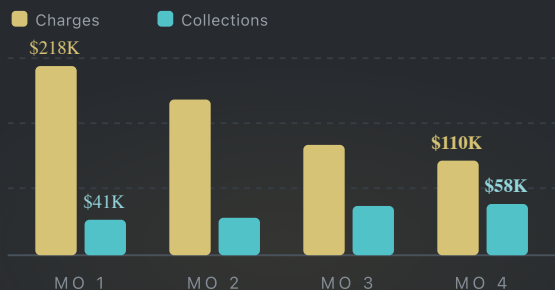
02 What Changed

- ▲ **Every claim coded to its full value** — operative reports read, procedures captured completely, modifiers applied correctly. Yield per claim up 68%.
- ▲ **Underpayments contested, not posted** — fewer claims, each one made to count.
- ▲ **The receivables book worked down, not written off** — total A/R dropped 28% in four months while the practice slowed.

THE RESULTS

03 · COLLECTIONS VS CHARGES

+43% / –50%



04 · THE A/R CLEANUP

4 months

–28%

Total A/R, down in 4 months

Worked down, not written off — the book got cleaner while the practice slowed

Want numbers like these?

Real client data, anonymized to specialty and state — finding this money is what we do every day.

 **BOOK A CALL**

THE AUCTUS GROUP

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Results from actual Auctus client billing data over a recent four-month window (2026). Individual results vary by practice, payer mix, and case mix.